



# Valérie Olivier Senior Associate

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Mergers & Acquisitions
Private Company
Infrastructure
Lending & Financing

Valérie Olivier is a member of BLG's Corporate Commercial Group. Her practice focuses on corporate and financial transactions, with a particular emphasis on mergers and acquisitions, infrastructure projects and corporate finance.

Valérie's practice includes:

- Acting for vendors, purchasers and other stakeholders in connection with divestitures and acquisitions.
- Advising on corporate/commercial transactions, including corporate reorganizations and combinations.
- Acting for bidders and successful bidders in infrastructure projects.

Valérie was both a summer student and an articling student at BLG before returning as an associate in 2019.

## Experience

- Acted for Accelleron (SWX: ACLN) in its acquisition of True North Marine, a digital service provider specialized in weather routing and voyage optimization for the marine industry.
- Represented Porsche and Incharge Capital in their investments in Al company Waabi
- Represented Telesat in \$2.54B funding agreement (for its subsidiary, Telesat LEO Inc.) for its broadband satellite constellation.
- Advised Leidos Holdings, Inc. on Canadian matters in connection with its US\$380 million acquisition of Gibbs & Cox.



- Advised The New York Times on Canadian matters in connection with its US\$550 million acquisition of The Athletic.
- Advised Patient Square Capital L.P., Elliott Investment Management L.P., and Veritas Capital Fund Management, L.L.C. in its \$7.1bn acquisition of Syneos Health, inc.
- Advised Marlin Equity Partners in its take-private acquisition of Meltwater.
- Acted for Financière Artelia Canada Inc. in its acquisition of FNX-Innov.
- Acted for National Bank SME Growth Fund L.P., Desjardins Capital PME S.E.C. and Capital Régional et Coopératif Desjardins in their acquisition of P.H. Tech inc.
- Acted for National Bank SME Growth Fund L.P. in its acquisition of Les Emballages GAB Itée.
- Acted for National Bank SME Growth Fund L.P. in its acquisition of CVTech-IBC inc.
- Acted for Norea Capital I, S.E.C. in its acquisition of Services linguistiques Versacom Inc.
- Acted for 4473116 Canada Inc. (Bota Bota) in its sale to 14694597 Canada Inc. (Partenaires Walter Capital Inc.).
- Acted for CB Process ULC (Flow Control Group) in its acquisition of the Central Air Equipment group.
- Acted for Flowmetrix Technical Services inc. (Flow Control Group) in its acquisition of AMG Environmental Inc.
- Acted for CB Process ULC (Flow Control Group) in its acquisition of Sego Canada Inc. and de Southern Rewind Inc.
- Acted for Revision Military Inc. and its affiliates in its the carve-out and sale of its global military eyewear business
- Acted for BDC Capital's Deep Tech Venture Fund in connection with its equity investment in Nord Quantique.
- Acted for BDC Capital's Deep Tech Venture Fund and Celesta Capital in connection with their equity investment in Stathera.
- Acted for Inovia Capital inc. in connection with its equity investment in Novisto inc.
- Acted for the successful bidder for the design, construction and financing of senior homes and alternative homes in the region of Saguenay-Lac St-Jean.
- Acted for the successful bidder for the design, construction and financing of senior homes and alternative homes in the regions of Laval, Laurentian and Lanaudière.
- Acted for the successful bidder on the design, construction and financing project for the Brampton courthouse in Ontario and the related detention centre.
- Acted for the successful bidder in the design, build and finance project for a group of four high schools.
- Acted for the successful bidder in the design, build and finance project for a new hospital in Vaudreuil-Soulanges.
- Acted for Renouveau La Fontaine inc. and Renouveau La Fontaine C-C s.e.n.c. in the design, build and
  finance project for major repair work on the Louis-Hippolyte-La Fontaine tunnel, as well as other related
  work and its refinancing.
- Acting for a qualified bidder in the design, build, finance and maintenance project for the Quebec tramway project (underway 2022-2023).
- Acting for a qualified bidder in the design, build, finance and maintenance project for the new roof of the Montreal Olympic Stadium.

## **Beyond Our Walls**

#### **Professional Involvement**

Member, Barreau du Québec



#### **Community Involvement**

- Board Member, Lachine Hospital Foundation
- President, McGill Law Students Association, McGill University Faculty of Law, 2016-2017

## Awards & Recognition

 Recognized in the 2026 (and since 2025) editions of Best Lawyers: Ones to Watch in Canada™ 2025 (Mergers and Acquisitions Law & Corporate Law)

### **Bar Admission & Education**

- Québec, 2019
- BCL/LLB, McGill University, 2018
- Law Exchange, University of Zagreb, 2018

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