



Jennifer Smith

Director, BLG Beyond Consulting

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Jennifer brings more than 20 years of finance, operations and transformation experience to BLG Beyond Consulting. She collaborates across teams and functions to deepen insights and map solutions that address the root of complex challenges.

Jennifer partners with leaders to deliver on strategic priorities including:

- End-to-end process improvement;
- Organizational design;
- M&A integration;
- Strategic planning;
- Finance management;
- Risk management; and
- System deployments.

Prior to joining BLG, Jennifer was a finance and operations leader within a Fortune 500 healthcare company.

Experience

- Created and led a new operations centre of excellence, improving the consistency and quality of client service levels.
- Improved the workflow and co-ordination of efforts between sales, marketing, supply chain and distribution, enhancing the speed and ease of converting competitive accounts.

- Led the Canadian integration of two orthopedic market leaders as part of a \$20 billion global acquisition. Developed the roadmap and guided cross-functional teams to successfully merge the legal, commercial, supply chain and support functions of the two businesses.
- Led a cross-functional team to identify and resolve significant systemic operational issues, resulting in improved key performance metrics and service levels to customers.
- Guided a finance function through value-added flow analysis; implementing the process improvements shaved hours of effort off of the monthly close cycle.

Insights Rollup

- Author, "Top 10 issues for First Nation councils when considering per capita distribution (PCD) processes", BLG Article, April 2025

Beyond Our Walls

Professional Involvement

- Mentor and past instructor, Chartered Professional Accountants of Ontario

Community Involvement

- Volunteer, Girl Guides of Canada
- Mentor and past instructor, Chartered Professional Accountants of Ontario

Education

- BBA, Schulich School of Business
- Change Manager, Prosci ADKAR Green Belt, Lean Six Sigma
- CPA, Chartered Professional Accountants of Canada
- MBA, Schulich School of Business

BLG | Canada's Law Firm

As the largest, truly full-service Canadian law firm, Borden Ladner Gervais LLP (BLG) delivers practical legal advice for domestic and international clients across more practices and industries than any Canadian firm. With over 725 lawyers, intellectual property agents and other professionals, BLG serves the legal needs of businesses and institutions across Canada and beyond – from M&A and capital markets, to disputes, financing, and trademark & patent registration.

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