



# Graeme Martindale

T 604.640.4179 F 604.687.1415 Vancouver <u>GMartindale@blg.com</u> LinkedIn Capital Markets
Mergers & Acquisitions
Corporate Finance
Corporate Governance
Initial Public Offerings
Mining
REITs
Shareholder Activism

Graeme's practice focuses in the areas of securities and capital markets. He advises clients in a wide range of matters, including corporate finance, mergers and acquisitions, mining and corporate law.

Graeme acts for a variety of clients, including:

- public companies
- investment dealers
- REITs
- investment funds
- boards and special committees

He advises them in matters including initial public offerings, public and private equity, debt financing, compliance matters and corporate governance.

Graeme also assists clients with disclosure obligations regarding National Instrument 43-101 *Standards of Disclosure for Mineral Projects*.



## Experience

- Acted for Northview Apartment Real Estate Investment Trust in its C\$4.9-billion sale to Starlight Group Property Holdings Inc. and KingSett Capital Inc.
- Acted for a real estate investment trust and corporation in connection with a C\$58-million public offering
  of stapled units.
- Acted for a geothermal energy company in connection with its C\$110-million initial public offering and a C\$40-million public offering of common shares.
- Acted for a major Canadian silver-producing mining company in connection with a US\$103-million cross-border public offering of common shares, a US\$150-million cross-border public offering of common shares, a C\$75-million public offering of common shares, and a C\$120-million public offering of convertible unsecured senior subordinated debentures.
- Acted as underwriters' counsel on the C\$49-million initial public offering of a Saskatchewan potash exploration company.
- Acted for a seniors' care real estate investment trust on a C\$45-million public offering of trust units, a
  C\$103-million public offering of trust units, a C\$75-million public offering of trust units, and a C\$40-million public offering of trust units.
- Acted as underwriters' counsel in a public refrigerated warehouse company's C\$140-million offering of subscription receipts and convertible notes to finance its acquisition of the cold logistics business of a major international provider of transportation and logistics services.
- Acted as placement agents' counsel in a forest products company's private placement of US\$75-million of senior floating-rate notes.
- Acted as underwriters' counsel in secondary sale of C\$192 million in shares of a forest products company.
- Acted for a geothermal energy company in connection with its C\$575-million merger with an alternative energy power company.
- Acted for a real estate investment trust in connection with its conversion to a stapled-unit structure.
- Acted for a geothermal energy company in connection with its acquisition of significant portions of an Icelandic geothermal company.
- Acted for a major Canadian gold producer in connection with an unsolicited take-over bid of exploration/development stage gold company.
- Acted for the special committee of an exploration/development stage gold and copper company that was the target of a US\$1.4-billion hostile take-over bid by a major gold producer.
- Acted for a seniors' care real estate investment trust on a C\$200-million acquisition of seniors' living facilities.
- Acted for the special committee of a copper exploration company that was the target of a friendly US\$137-million take-over bid.
- Acted for the special committee of Canadian exploration-stage diamond mining company in response to a hostile take-over bid.

## **Insights & Events**

- Author, "CSA breathes life into the Listed Issuer Financing Exemption (LIFE)", BLG Article, May 2025
- Author, "Cleaning up disclosure: CSA provides guidance on AI washing and greenwashing", BLG Article, November 2024
- Author, "Whistle while you work BCSC now offers cash for tips", BLG Article, November 2023
- Author, "Gitxaala v. British Columbia and the impact on mineral tenure", BLG Article, October 2023



- Author, "Good news for WKSIs: CSA proposes codification of expedited shelf prospectus filings", BLG Article, September 2023
- Author, "LIFE's big questions answered", BLG Article, June 2023
- Author, "Shorter offering timelines and reduced deal risk: CSA introduce new blanket orders", BLG Article, December 2021
- Author, "TSXV Security Based Compensation policies: New flexibility and potential M&A risk", BLG Article, December 2021
- Autonomous vehicles in mining operations: Key legal considerations, BLG Perspective, August 2021
- Author, "Valuation issues and nil Premium transactions during the COVID-19 pandemic", BLG Article, November 2020
- Co-Author, "Shareholder Rights, Remedies and Proceedings" chapter, BC Company Law Practice Manual, The Continuing Legal Education Society of British Columbia (CLE BC), 2008-present
- Contributing Editor, Securities Law and Practice, 3rd Edition, Thomson Carswell, 2008-present

## **Beyond Our Walls**

#### **Professional Involvement**

- Adjunct Professor, Securities Regulation, University of British Columbia Faculty of Law
- Pro bono counsel to a charitable society focused on access to athletics for those with physical and/or cognitive disabilities
- Director, Cycling British Columbia (the provincial governing body for the sport of cycling in British Columbia)

### **Community Involvement**

- Member, Law Society of British Columbia
- Member, Canadian Bar Association, Securities Law Subsection
- Member, Rocky Mountain Mineral Law Foundation

## Awards & Recognitions

- Recognized in the 2025 edition (and since 2024) of *The Best Lawyers in Canada*® (Securities Law) and since 2014 (Corporate Governance Practice, Corporate Law, Mergers and Acquisitions Law, Mining Law, Natural Resources Law)
- Recognized in the 2025 edition of Chambers Global (Capital Markets: Debt & Equity)
- Recognized in the 2025 edition of Chambers Canada (Capital Markets: Debt & Equity) and since 2023 (Corporate/Commercial - British Columbia)
  - Corporate/Commercial (British Columbia): Graeme Martindale is a Vancouver-based lawyer with a strong reputation for handling national and cross-border M&A transactions. He regularly assists clients' corporate with deals in the mining, technology and retail sectors.
  - Corporate/Commercial (British Columbia): "He's able to handle complex situations and stays calm under fire. He's my go-to sounding board for ideas, thoughts and clarifications."
  - Corporate/Commercial (British Columbia): "I would give him top marks for being responsive and attentive."
- Recognized in the 2024 edition of Lexpert Special Edition: Energy and Mining
- Recognized in the 2025 edition (and since 2016) edition of *The Canadian Legal Lexpert*® *Directory* (Corporate Commercial Law; Corporate Mid-Market; Corporate Finance and Securities; Mining).



- Recognized in the 2025 (and since 2021) edition of Lexpert Special Edition: Finance and M&A
- Recognized in the 2023 edition (and since 2020) of Lexpert Special Edition on Mining
- Recognized in the 2024 edition (and since 2023) of Who's Who Legal: Canada (Mining).
- Recognized in the 2022 (and since 2017) edition of IFLR1000 The Guide to the World's Leading Financial Law Firms (Capital Markets; REIT)
- Recognized as one of Lexpert®'s Rising Stars Leading Lawyers Under 40 (2016)
- Recognized as "Lawyer of the Year" in the 2018 edition of The Best Lawyers in Canada® (Vancouver Corporate Governance Practice)

#### **Bar Admission & Education**

- British Columbia, 2003
- LLB, University of Western Ontario, 2002
- BA, University of British Columbia, 1999

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