



Kyle Denomme

Partner

T 416.367.6586

F 416.367.6749

Toronto

KDenomme@blg.com

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[Mergers & Acquisitions](#)

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Kyle has a transactional practice specializing in domestic and cross-border private mergers and acquisitions, reorganizations, joint ventures, strategic alliances and commercial arrangements.

He represents clients in many different industries and regularly advises institutional investors and strategic parties on their Canadian transactions. He also advises international clients making greenfield investments in Canada and domestic clients diversifying their businesses into new industries or sectors.

He also acts as an external general counsel for many of his clients without legal counsel in Canada, providing legal problem-solving and strategic business advice to help these clients realize their corporate ambitions.

Experience

- InnVest Hotels on its acquisition of a portfolio of 14 hotels in Ontario and Nova Scotia for C\$410 million.
- Giampaolo Group on the formation of a US\$700 million North American joint venture with Rio Tinto for the production and sale of marketable aluminum products with at least 33% recycled content.
- An international vertically-integrated agriculture business on its investment in a Canadian producer and processor of pulses and speciality crops.
- An international vertically-integrated agriculture business on the formation of a joint venture for the development of a grains, pulses, oilseeds and new plant-based products processing facility in Canada.
- A Schedule III bank under the *Bank Act* (Canada) on the sale of its Canadian equipment leasing portfolio to an international financial institution.

- KDDI Canada, Inc. on its acquisition of three data centres in Toronto, Ontario from Allied Properties REIT for C\$1.35 billion.
- Turner & Townsend on its acquisition of Cavalieri & Associates Ltd., a leading project and development manager in Ontario for commercial and industrial construction.
- IU Group N.V. on its acquisition of the University of Fredericton, a leading online university based in Fredericton, New Brunswick.
- ODL, Incorporated on its acquisition of Tru Tech Corporation, an industry leader in the manufacturing of door glass and insulated blinds.
- Gay Lea Foods Co-operative Limited on its acquisition of Bothwell Cheese Inc., a manufacturer and distributor of premium, all-natural, artisanal cheeses and other dairy products.
- A purchaser on its acquisition of a specialized trucking and hauling business in Ontario.
- Loblaw Companies Limited on its acquisition of Lifemark Health Group, a leading provider of outpatient physiotherapy and other rehabilitation services nationwide, for C\$845 million.
- Heidelberg Materials AG on its strategic minority investment in Giatec Scientific Inc., a leader in the development of smart concrete testing technology.
- A seller on the sale of its online sports news business to a global online sports betting and casino gaming company.
- A marketer and distributor of a propane, renewable propane, fuel oil and refined fuels products on its minority investment in a Canadian renewable energy company.
- Hubbell Incorporated on its acquisition of Ripley Tools, LLC and Nooks Hill Road, LLC, designers and manufacturers of cable equipment, tools and technology for the power utilities, fiber optic and cable television industries, from Ironwood Capital and CW Industrial Partners for US\$50 million.
- IRIS Software Group on its acquisition of Doc.It, the industry-leading document management software provider for CPA firms across North America.
- M3 Group on its majority acquisition of Pinch Financial Incorporated, a leading Canadian fintech company that provides a digital mortgage platform that allows both real estate and mortgage brokers to automate and accelerate the borrower qualification process.
- SterlingCapitalBrokers Ltd. on its acquisition of Luedey Consultants Inc.
- SterlingCapitalBrokers Ltd. in its acquisition of Riverview Insurance Solutions Inc.
- SterlingCapitalBrokers Ltd. on its acquisition of Adamek & Associates Insurance and Financial Services Inc.
- SterlingCapitalBrokers Ltd. on its acquisition of Barclay Insurance Services Inc.
- Securian Financial Group, Inc. on its acquisition of Armour Group Inc., a distributor of credit and specialty property and casualty products through automobile dealers, recreational vehicle dealers and finance companies in Canada.
- Lakeshore Securities Inc. on its acquisition of Lyons Asset Management Inc., an independent and privately owned portfolio management firm.
- MML Capital Partners LLP on its acquisition of Western Global, a leading provider of portable tanks and dispensing equipment for the storage and handling of fuels, lubricants and other fluids, for GBP £40 million.
- Variant Equity, a Los Angeles-based private equity firm, on its US\$271.4 million takeover of Coach USA and Coach Canada, a private operator of buses and other transportation services, from Scottish transportation business Stagecoach.
- Securian Financial Group, Inc. on its acquisition of insurance manufacturers Canadian Premier Life Insurance Company and Legacy General Insurance Company, distributor CRI Canada, and point-of-sale technology provider Selient.
- Canadian Premier Life Insurance Company on its acquisition of Gerber Life Insurance Company's Canadian insurance business from U.S.-based Western & Southern Financial Group.
- Mohegan Gaming & Entertainment, a Connecticut-based casino operator, on the acquisition of Casino Niagara and Fallsview Casino from Ontario Lottery and Gaming Corporation, and related matters.

- Gay Lea Foods Co-operative Limited on its acquisition of Grober Nutrition, a leading manufacturer of milk replacer and milk-based feeds for calves, lambs, kid-goats, piglets, foals, zoological and companion animals.
- ND Graphics Inc. on its acquisition of Protective Packaging Limited, a supplier of vinyl, plastic, and paper materials in Canada.
- Alcumus Group Limited on its acquisition of Cognibox, a supply chain risk management technology solutions provider of contractor management, training, and employee compliance.
- Alcumus Group Limited on its acquisition of ContractorCheck, a SAAS provider of health and safety pre-qualification and contractor management accreditation.
- Alcumus Group Limited on its acquisition of eCompliance Management Solutions Inc., a SAAS provider of mobile-first workplace safety software.
- Frequentis AG on its acquisition of L3Harris Technologies' ATM voice communications and arrival management product business for US\$20.1 million.
- Epiroc on its acquisition of MineRP Holdings Inc., a software company specializing in increasing productivity for mines through integrated planning, execution and analytics.
- Epiroc on its acquisition of GeoScan Pty Ltd. and CoreScan Ltd., a provider of digital geological imaging solutions to mining companies.
- Epiroc on its acquisition of Remote Control Technologies Pty Ltd. and RCT Technologies Inc., a provider of automation and remote control solutions for mining customers.
- OPENEDGES Technology, Inc. on its acquisition of The Six Semiconductor Inc., a developer of optimized analog mixed-signal integrated circuit design and schematic-layout co-design optimization.
- Parrish & Heimbecker, Limited on its sale of an edible bean processing plant to Hensall District Co-operative, Incorporated.
- The Middleby Corporation on its acquisition of Crown Food Service Equipment, Ltd., a designer and manufacturer of steam cooking equipment for the commercial foodservice industry.
- M3 Group on its acquisition of mortgage broker network VERICO Financial Group.
- Brennan Industries, Inc. on its acquisition of Versa Fittings Inc., a manufacturer and distributor of fittings and tubing in Canada.
- The management shareholder group of Trisura Guarantee Insurance Company, a property and casualty insurance company, in connection with the spinoff of Trisura Group Ltd., the majority shareholder, from Brookfield Asset Management Inc.
- Oxford House College on its acquisition of English Language Academy in Dublin, Ireland.
- Krismark Holdings ULC on its acquisition of Vancouver Island Brewing Inc., a craft brewery located in Victoria, British Columbia.
- Sensus Canada Inc. on the sale of Sensus, a provider of smart meters, network technologies and advanced data analytics services, to Xylem Inc. for C\$1.7B.
- The shareholders of Medical Futures Inc., a specialty pharmaceutical company distributing prescription and non-prescription pharmaceutical and natural therapeutic products, on the sale to Tribute Pharmaceuticals Canada Inc.
- Co-operators Financial Services Ltd. on its purchase of a majority interest in The Edge Benefits Inc., a seller and administrator of group and individual insurance.
- Brookfield Asset Management Inc. on its sale of NBS Technologies Inc., a developer and provider of equipment for card personalization, Europay, Mastercard, and Visa compliance/migration, smart card manufacturing and semiconductor handling equipment, to Ai Holdings Corporation for 2.574B Japanese yen.
- Wakefield Canada Inc. on the sale of its H2Blu-branded diesel exhaust fluid business to Recochem Inc.
- ND Graphics Inc. on its acquisition of Western Rim Industries Ltd., a distributor of films and fabrics for the digital print, sign and awning industries.
- M & G Steel Ltd., a structural steel fabricator, on its sale to TAGG Industries.

- Several investor groups on private distributions of convertible notes and debentures and other equity securities of private Canadian companies.
- Several purchasers and vendors on the acquisition and sale of veterinary clinics across Canada.

Insights & Events

- Author, [Company Records and Registers in Canada.](#) Practical Law Canada, June 1, 2023
- Author, "Ontario's Bill 213: Proposed changes to the Business Corporations Act", BLG Article, October 2020

Beyond Our Walls

Professional Involvement

- Member, Law Society of Ontario
- Member, Canadian Bar Association
- Member, Ontario Bar Association

Community Involvement

- Public Board Member, American Board of Veterinary Ophthalmology
- Mentor, First Generation Network
- Volunteer, BLG Reads to Kids

Awards & Recognitions

- Recognized in the 2022 edition of the *Legal 500 Canada* as a "Rising Star" (Corporate and Mergers and Acquisitions).

Bar Admission & Education

- Ontario, 2014
- JD, Osgoode Hall Law School, York University, 2013
- B.Comm. (Dist.), University of Victoria, 2009

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intellectual property agents and other professionals, BLG serves the legal needs of businesses and institutions across Canada and beyond – from M&A and capital markets, to disputes, financing, and trademark & patent registration.

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