



Kasim Salim

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Kasim provides support and advice for corporate commercial and infrastructure projects.

His areas of expertise include:

- advising on corporate governance, procurement and contract matters for infrastructure projects
- providing normal-course business advice

Kasim is conversant in French.

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Experience

- Acting for the project sponsor on a number of large public infrastructure projects.
- Drafting, negotiating and completing funding agreements with senior levels of government in large public infrastructure projects.
- Drafting the request for qualifications, request for proposals and the resulting services agreements for sponsor-side service providers, such as architects and engineers, in large public infrastructure projects.
- Drafting the request for qualifications, request for proposals, constructions contracts (including use of CCDC forms and preparing supplementary conditions) and the project agreement for large public infrastructure projects.

- Negotiating and closing the project agreement and numerous related closing agreements and instruments in large public infrastructure projects.
- Preparing and providing briefings to key decision-makers of project sponsors throughout the phases of projects, including in support of internal governance approvals, in large public infrastructure projects.
- Providing on-going advice on project procurement and implementation matters and governance models, in large public infrastructure projects.
- Providing advice on regulatory and third party policies and approvals, in large public infrastructure projects.
- Supporting post-closing matters, including advising on rights, remedies and claims, in large public infrastructure projects.
- Drafting, reviewing and negotiating loan, contribution, guarantee and grant agreements in respect of government procurement and funding programs.
- Drafting the full suite of template project agreement and related agreements used by a Federal Crown Corporation for infrastructure projects.
- Drafting the template funding agreement used by a Federal Crown Corporation for infrastructure projects.
- Drafting the template loan, grant and related agreements used in respect of an environmental fund endowed by the Federal Government.
- Acting for municipalities in Ontario, and elsewhere in Canada.
- Drafting, reviewing and negotiating a wide variety of corporate-commercial and business transaction agreements, such as business formation, partnership, joint venture and other business agreements and arrangements; and service and outsourcing contracts and arrangements.
- Acting on behalf of both vendors and purchasers in numerous merger and acquisition transactions in different industries
- Acting on behalf of both investors and investee-companies in corporate finance matters

Insights & Events

- Author, "Construction Tariff Resource", BLG Article, April 2025
- Presenter, "Capital Project Planning & Procurement", Education Sector Legal Symposium: Real Estate & Development Updates, Borden Ladner Gervais LLP, April 2025
- Presenter, "Project Delivery and Capital Planning," Health Sector Legal Symposium: Developing a Modern Campus of Care, Borden Ladner Gervais LLP, September 2024
- Guest Speaker, "Live Chat Public Sector with National Public Sector Champion OEM: Legal Trends in Public Procurement," National Institute of Supply Chain Leaders (NISCL), June 2024
- Co-Presenter, "IPD to P3: How to Select the Right Delivery Model for Your Project, Canadian Institute," Sixth Annual National Forum on Canadian Healthcare Infrastructure, October 2021
- Presenter, "IPD to P3: How to Select the Right Delivery Model for Your Project," Healthcare Infrastructure Conference, Canadian Institute, October 2021
- Co-Presenter, "Municipal Infrastructure - The Dawn of a New Era." Association of Municipalities of Ontario, August 2018.
- Co-Author, "Top 10 Legal Risks for Business in 2018 – Infrastructure," BLG, January 2018.
- Co-Presenter, "Navigating Municipal Infrastructure Projects." Association of Municipalities of Ontario, August 2017.
- Co-Author, "Top 10 Legal Risks for Business in 2017 – Infrastructure," BLG, January 2017.
- Presenter, "Canadian Bar Association and the Auditing and Assurance Standards Board Joint Policy Statement, 2016" BLG's In-House Counsel Professionalism Conference, Summer 2017.

- Co-Presenter and Panel Chair, Panel discussion on professionalism issues in managing corporate transactions, BLG's In-House Counsel Professionalism Conference, Summer 2016.
- Co-Presenter, "Ethics in Negotiation." BLG's In-House Counsel Professionalism Conference, Fall 2013.
- Co-Presenter, "Anatomy of a Complex Procurement Process, Lexpert Seminar, Summer 2013.
- Moderator, "Financing in Difficult Times." BLG/Invest Ottawa Seminar, Spring 2013.
- Co-Author, "Municipalities and the P3 Model: Seeing Obstacles and Opportunities," Construction Canada, December 2011.
- Co-Presenter and Panel Chair, Panel discussion on professionalism issues in managing corporate transactions, BLG's In-House Counsel Professionalism Conference, Spring 2011.
- Presenter, Panel discussion on corporate transactions, Ontario Bar Association's Young Lawyers Division, Fall 2011.
- Co-Presenter, "Contracting for Professional Services: Problems, Pitfalls and Solutions." Ontario Institute of the Purchasing Management Association of Canada, Fall 2010.
- Presenter, "Major Milestones in Corporate Transactions," Ontario Bar Association's Young Lawyers Division, Fall 2010.

Beyond Our Walls

Professional Involvement

- Member, Law Society of Ontario
- Member, Law Society of Nunavut
- Member, County of Carleton Law Association
- Member, Canadian Bar Association

Awards & Recognition

- Recognized in the 2025 edition of *The Canadian Legal Lexpert® Directory*. Kasim was also recognized in the 2025 edition (and since 2019) for Corporate Commercial and the 2025, 2022, 2021, 2020, 2018 and 2016 editions for Corporate Mid-Market and in the 2022, 2021, 2020, 2018 and 2016 editions for Infrastructure Projects.
- Recognized in the 2025 (and since 2018) edition of the *Lexpert Special Edition - Canada's Leading Infrastructure Lawyers*.

Bar Admission & Education

- Ontario, 2003
- Nunavut, 2018
- LLB, University of Ottawa
- BA (with Distinction) in Economics and Political Science, McGill University

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As the largest, truly full-service Canadian law firm, Borden Ladner Gervais LLP (BLG) delivers practical legal advice for domestic and international clients across more practices and industries than any Canadian firm. With over 800 lawyers, intellectual property agents and other professionals, BLG serves the legal needs of businesses and institutions across Canada and beyond – from M&A and capital markets, to disputes, financing, and trademark & patent registration.

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