

Defence & Security

Working in defence and satellite technology means operating under strict regulations, government oversight and complex procurement rules. We help clients reduce risk, clear regulatory hurdles and compete for high-value opportunities.

Our Defence and Security Group advises on some of Canada's most critical procurement mandates, including controlled goods, industrial security and contracts of national strategic importance. We act on matters requiring federal security clearances and support governments, established contractors and emerging technology companies. Whether you are pursuing major procurements, managing export controls or securing required clearances, we help you meet your obligations and position your business for success.

We assist clients entering the Canadian market, bidding on major programs or managing ongoing compliance obligations. Our experience spans the full defence technology spectrum, from early-stage innovators to multinational corporations.

Experience that reduces risk

BLG focuses on the areas that matter most to defence-sector participants:

- **Procurement and government contracts**
Support across the full procurement cycle, including pre-bid strategy, government RFPs, contracting, bid disputes and performance issues.
- **Export controls, controlled goods and economic sanctions**
Guidance to ensure compliance with export laws, controlled goods requirements and sanctions regimes, enabling clients to operate without interruption.
- **Government security clearances**
Advice on industrial security obligations and security clearance processes required to access and perform on defence contracts.

Additional services include:

- Joint ventures and teaming agreements
- Intellectual property rights and protection
- International trade, customs and lobbying requirements
- Corporate matters, commercial litigation, labour and employment

We have advised on projects of national strategic importance, including:

- Canada's historic investment in the next generation of its air force fighter aircraft and associate training programs
- The Canadian Surface Combatant program
- Complex, high-stakes mandates for global defence contractors
- Satellite constellation procurements for international manufacturers

We appear before the Canadian International Trade Tribunal, the Federal Court, the Federal Court of Appeal and the Supreme Court of Canada. We also understand the international frameworks that shape government contracting, including WTO, CUSMA, CETA and OECD rules.

Contact our team

Canada's defence sector offers significant opportunity for those prepared to meet its regulatory demands. We support aerospace, naval, cybersecurity and technology clients as they bid, build and grow in the Canadian market.

Experience

- Kratos Defense & Security Solutions, Inc. (NASDAQ: KTOS), a leading National Security Solutions provider, in its US\$35 million acquisition of satellite antenna manufacturer ASC Signal from CPI.
- Revision Military, a global high performance protective solutions provider, on the carve-out and divestiture of its world-class eyewear business to a New York-based private equity fund.
- Safariland Group, a leading provider of a diverse range of safety and survivability products for the public safety, military, professional and outdoor markets on the divestiture of Mustang Survival, Inc. and its related entities to the WING Group, a leading manufacturer of inflatable sponsons, small combat craft, whitewater rafting solutions, life rafts, and marine doors and windows.
- Reflex Photonics, Inc. and its shareholders, a global leader in rugged high-reliability optical transceiver modules for space, defence, aerospace, and industrial application in the sale of 100% of the shares to U.K. based Smiths Interconnect.
- COSCO Shipping Holdings Co. Ltd. (COSCO) and Orient Overseas International Ltd. (OOIL) in COSCO's US\$6.3B acquisition of OOIL.
- IFS World Operations AB, a leading provider of aviation maintenance software solutions to defence and commercial aviation operators on their acquisition of Mxi Technologies, a provider of integrated and intelligent maintenance management software solutions for the global aviation industry.
- Ernst & Young in connection with an asset sale involving aircraft and helicopters, arising out of a receivership Allstream Inc. in its public takeover by Manitoba Telecom.
- Revision Military Inc. in connection with its acquisition of Ottawa-based Panacis Inc., a developer of lithium ion rechargeable energy storage systems.
- EMS Technologies Canada Ltd., a wireless solutions provider, in the sale of its Space and SatNet divisions.
- L-3 Communications Canada Inc., Canada's premier in-service aircraft support integrator, in its acquisition of Bombardier's Military Aviation Services division.
- L-3 MAPPS, leading global supplier for marine, power generation and space sectors, on contract negotiation for the Royal Canadian Navy's Arctic/Offshore Patrol Ship Project.

BLG | Canada's Law Firm

As the largest, truly full-service Canadian law firm, Borden Ladner Gervais LLP (BLG) delivers practical legal advice for domestic and international clients across more practices and industries than any Canadian firm. With over 800 lawyers, intellectual property agents and other professionals, BLG serves the legal needs of businesses and institutions across Canada and beyond – from M&A and capital markets, to disputes, financing, and trademark & patent registration.

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