



## Joel B. Jones

### Associé

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Joel advises clients on a broad range of securities and corporate matters.

He has significant experience in:

- mergers, acquisitions and disposition of both private and public companies
- financing transactions, including public and private offerings of equity securities
- compliance with both corporate and securities regulatory requirements relating to stock exchange listings, corporate governance, continuous disclosure obligations and shareholders' meetings.

Joel also represents corporate clients in the negotiation, drafting, and review of various commercial agreements.

Joel is a member of BLG's Audit Committee, is Chair of BLG's International Committee and U.S. Task Force, and is National Lead of BLG's Agribusiness Sector Group.

Prior to joining BLG, Joel worked as an equities trader in New York, and as a crude-oil trading analyst in Calgary.

## Experience

- Green Energy Services Inc. in its acquisition of the assets and business of Fraction Energy Services Ltd., a wholly owned subsidiary of Trican Well Service Ltd. for the total consideration of C\$17.6 million.
- AutoCanada Inc. in a debt refinancing transaction consisting of a \$125 million high yield note offering, a \$950 million credit facility and a tender offer for its outstanding senior notes, February 2020.
- Berkshire Hathaway Energy Company ("BHE"), in its indirect share purchase acquisition of the Montana Alberta Tie-Line from Enbridge Inc. for an approximate purchase price of \$200M.
- Strad Inc. in its \$130MM management led going private acquisition of all shares via a plan of arrangement and all aspects of securing debt financing for the arrangement.
- Acted in relation to the sale of an energy services company that provides catalyst changeover and shutdown services for the oil & gas and petrochemical sectors, to a large, international infrastructure contractor that is publicly listed on the NYSE.
- Stone Canyon Industries Holdings LLC in connection with the Canadian portion of its USD \$1.8 billion equity offering of Series A Preferred Units.
- Stone Canyon Industries Holdings LLC in connection with its acquisition of the parent holding company of Industrial Container Services.
- AutoCanada Inc. with its acquisitions of dealerships and commercial properties in eight provinces from the Hyatt Automotive Group Inc.
- AutoCanada Inc. in relation to a new expanded credit facility with a syndicate of bank lenders that provided secured credit facilities.
- AutoCanada Inc. with the sale and long-term lease back of five parcels of real estate to Automotive Properties Real Estate Investment Trust.
- AutoCanada Inc. in its acquisition of Grossinger Auto Group.
- Eagle Tree capital in connection with its acquisition and related financing of a majority stake in FuseFX, LLC.
- Canada One Auto Group Ltd in relation to its consolidation of over 20 automotive dealerships nationwide.
- Variperm Ltd., in its sale to SCF Partners Inc.
- Quadrangle with its sale by BDP.
- CB Engineering Ltd. with its acquisition by Bertram Capital.
- Aclaro Softworks Inc. with its acquisition by 3esi-Enersight.
- Redneck Oilfield Services and Raptor Oilfield Services with the sale of all of their issued and outstanding shares to Strad Energy Services Ltd.
- Fraction Energy Services Ltd. with its acquisition by Canyon Services Group Inc.
- Canadream Corporation with its take-over by Australian based Apollo Tourism and Leisure Ltd.

## Insights & Events

- Auteur, « L'acquisition d'une entreprise d'IA confirme la tendance vers l'adoption rapide de la robotique dans le milieu agricole », article de BLG, avril 2021
- Tendances à surveiller en 2021 – Agro-industrie : technologies et transformations, points de vue de BLG, janvier 2021
- COVID-19 Legal Perspectives

## Beyond Our Walls

### Professional Involvement

- Member, Canadian Bar Association
- Member, Calgary Bar Association

## Awards & Recognition

- Recognized in the 2026 edition of *The Best Lawyers in Canada*® (Mergers & Acquisitions Law and Securities Law) and since 2021 (Corporate Law).
- Recognized in the 2024 edition of *Lexpert*® *Special Edition: Energy and Mining*
- Recognized in the 2025 edition of *The Canadian Legal Lexpert*® *Directory* (Corporate Commercial Law), since 2023 (Corporate Mid-Market) and since 2022 (Private Equity).
- Recognized in the 2025 edition (and since 2024) of *Lexpert Special Edition: Finance and M&A*
- Recognized in the 2019 (and since 2017) editions of *Acritas Stars: Independently Rated Lawyer*.
- Named as a "Corporate Lawyer to Watch" in the 2017 edition of the *Lexpert*® *Guide to the Leading US/Canada Cross-Border Corporate Lawyers in Canada*.
- Recognized as a finalist in the 2016 *Lexpert*® *Rising Stars* — Leading Lawyers Under 40
- Recognized in the 2025-2023 editions of *Lexpert*® *Special Edition: Energy*

## Bar Admission & Education

- Alberta, 2007
- JD, Université de Calgary, 2006
- BComm, Entrepreneurship, Université de Victoria, 1999
- Advanced Leadership Program, Faculté de droit de Harvard, 2016
- Mergers and Acquisitions: Structuring and Leading Deals Program, Faculté de droit de Harvard, 2019

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Borden Ladner Gervais S.E.N.C.R.L., S.R.L. (BLG) est le plus grand cabinet d'avocats canadien véritablement multiservices. À ce titre, il offre des conseils juridiques pratiques à des clients d'ici et d'ailleurs dans plus de domaines et de secteurs que tout autre cabinet canadien. Comptant plus de 725 avocats, agents de propriété intellectuelle et autres professionnels, BLG répond aux besoins juridiques d'entreprises et d'institutions au pays comme à l'étranger pour ce qui touche les fusions et acquisitions, les marchés financiers, les différends et le financement ou encore l'enregistrement de brevets et de marques de commerce.

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