



Jennifer Smith

Director, BLG Beyond Consulting

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Jennifer brings more than 20 years of finance, operations and transformation experience to BLG Beyond Consulting. She collaborates across teams and functions to deepen insights and map solutions that address the root of complex challenges.

Jennifer partners with leaders to deliver on strategic priorities including:

- End-to-end process improvement;
- Organizational design;
- M&A integration;
- Strategic planning;
- Finance management;
- Risk management; and
- System deployments.

Prior to joining BLG, Jennifer was a finance and operations leader within a Fortune 500 healthcare company.

Experience

- Created and led a new operations centre of excellence, improving the consistency and quality of client service levels.
- Improved the workflow and co-ordination of efforts between sales, marketing, supply chain and distribution, enhancing the speed and ease of converting competitive accounts.

- Led the Canadian integration of two orthopedic market leaders as part of a \$20 billion global acquisition. Developed the roadmap and guided cross-functional teams to successfully merge the legal, commercial, supply chain and support functions of the two businesses.
- Led a cross-functional team to identify and resolve significant systemic operational issues, resulting in improved key performance metrics and service levels to customers.
- Guided a finance function through value- added flow analysis; implementing the process improvements shaved hours of effort off of the monthly close cycle.

Insights Rollup

- Autrice, « 10 enjeux que pose le processus de distribution per capita aux conseils des Premières Nations », article de BLG, avril 2025

Beyond Our Walls

Professional Involvement

- Mentor and past instructor, Chartered Professional Accountants of Ontario

Community Involvement

- Volunteer, Girl Guides of Canada
- Mentor and past instructor, Chartered Professional Accountants of Ontario

Education

- BBA, École de commerce Schulich
- Change Manager, Prosci ADKAR Green Belt, Lean Six Sigma
- CPA, Chartered Professional Accountants of Canada
- MBA, École de commerce Schulich

BLG | Vos avocats au Canada

Borden Ladner Gervais S.E.N.C.R.L., S.R.L. (BLG) est le plus grand cabinet d'avocats canadien véritablement multiservices. À ce titre, il offre des conseils juridiques pratiques à des clients d'ici et d'ailleurs dans plus de domaines et de secteurs que tout autre cabinet canadien. Comptant plus de 725 avocats, agents de propriété intellectuelle et autres professionnels, BLG répond aux besoins juridiques d'entreprises et d'institutions au pays comme à l'étranger

pour ce qui touche les fusions et acquisitions, les marchés financiers, les différends et le financement ou encore l'enregistrement de brevets et de marques de commerce.

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