



Melissa Smith

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Melissa advises public and private Canadian and foreign-based clients in a wide range of industries, including technology, mining, oil and gas, manufacturing and the hospitality industry.

Her clients range from small start-up private entities to large multinational companies. Many of her public clients are listed on the Toronto Stock Exchange, the TSX Venture Exchange, Canadian Stock Exchange and foreign stock exchanges.

In BLG's Calgary office, Melissa is the Regional Group Manager of our Capital Markets and Corporate Commercial Group, the Co-Leader of BLG's Driven by Women Initiative, the Co-Chair of BLG's Pro Bono Committee and a member of BLG's [Environmental, Social and Governance \(ESG\)](#) initiative.

Experience

- **Red Cloud Securities**, in connection with a bought deal private placement of a TSX listed mining company.
- **Radicle Group Inc.**, a private company focused on cleantech, renewable and sustainable technologies and services, in connection with acquisitions, both Canadian and international, equity financing and general corporate advisory services.
- **FireFox Gold Corp.** in respect of its initial public offering (IPO) and concurrent listing on the TSXV.
- Acting in connection with the listing of **Millennial Precious Metals** on the TSXV together with a concurrent equity financing.

- Acting for Fortescue Metals Group, in respect of various corporate, resource and securities matters.
- **SoLVB Solutions Inc.**, a cybersecurity company, in connection with reverse takeover of public entity and listing on CSE.
- Acting for **Skeena Resources Ltd.**, in respect of various corporate, resource and securities matters.
- **Mainstreet Equity Corp.**, a Toronto Stock Exchange listed company, in connection with various securities law matters, including compliance with continuous disclosure requirements.
- A publicly listed fintech company in Australia, in connection with a potential equity financing and listing on the Toronto Stock Exchange.
- **Trellis** (formerly Boys & Girls Clubs of Calgary), in connection with its merger with Aspen Family and Community Network.
- Advising a **multinational online payment platform** in respect of cryptocurrency regulation in Canada.
- A private **multinational software company** in connection to its significant acquisition of a private company in the software sector.
- Acting for **Otso Gold Corp.** in respect of a proposed equity financing.
- Multiple **Capital Pool Companies** and private targets in respect of Qualifying Transactions on the TSXV.
- **PesoRama Inc.**, a retailer with operations in Mexico, in connection with multiple financings and general corporate governance matters.
- **XPEL Technologies Corp.** in connection with the acquisition of a Canadian private company and a private placement.
- A **private healthcare data analytics company** based in the United States, in connection with a potential cross border reverse takeover and listing on a Canadian stock exchange.
- The agents in connection with C\$84 million short-form prospectus financing of **Blackbird Energy Inc.**
- A number of issuers in the cannabis and hemp industries, including licensed producers, retailers, and vertically integrated entities.
- **Questerre Energy Corp.**, an oil and gas company dual-listed (TSX and Oslo Stock Exchange), in respect of securities compliance matters, continuous disclosure obligations and multiple private placement and prospectus offerings.
- **SDX Energy Inc.**, a dual-listed (TSXV and AIM) international oil and gas company with assets in Egypt and Morocco, acted as Canadian counsel.
- **Arsenal Energy** in connection with the cross-border plan of arrangement and merger transaction with Lone Pine Resources Canada Ltd. and its affiliates to form Prairie Provident Resources Inc., a Toronto Stock Exchange listed issuer.
- A **TSX Venture Exchange** listed corporation in connection with the acquisition of mining interests in Mali.
- **Western Energy Services Corp.** with respect to its private offering of senior notes for gross proceeds of approximately C\$91.5 million.
- Both sellers and buyers in connection with the sale of various professional practices, including oral surgeons, dentists, optometrists and architects.
- Multiple buyers and sellers of private companies by way of share or asset sales, amalgamations, take-over bids and plans of arrangements.
- Represented shareholders (including minority shareholders) in respect of various corporate matters, including shareholder disputes.
- Both agents and issuers in connection with capital pool companies, both in respect of the initial public offering and the subsequent qualifying transaction.

Insights & Events

- Le Balado BLG, balado de BLG, juin 2023
- Autrice, « Tendances en fusions et acquisitions dans le domaine des technologies : prévisions pour 2023 », article de BLG, janvier 2023
- Autrice, « Prendre des risques mesurés en tant que professionnelle – Manjit Minhas », article de BLG, mars 2022
- Autrice, « Fusion de sociétés fermées canadiennes avec une société d'acquisition à vocation spécifique : une bonne idée? », article de BLG, février 2021
- Autrice, « La pandémie de COVID-19 et son incidence sur les opérations », article de BLG, janvier 2021
- 2020 Session VI – Corporate Finance II, vidéo de BLG, janvier 2021
- Presenter, Corporate Finance II - Stages of Financing, Start Up & Grow webinar
- Presenter, Women in Tech Masterclass in partnership with BDC Capital's Women in Technology Venture Fund
- 2020 Session I – COVID-19 updates for early-stage businesses, vidéo de BLG, mai 2020
- Autrice, « Façonner l'avenir des producteurs d'énergie canadiens », article de BLG, février 2020
- Autrice, « Expanded Diversity Disclosure Requirements in 2020 under the CBCA », article de BLG, octobre 2019
- Speaker, "What Structures & Models are Working? Not?" World Angel Investor Summit, June 2019
- Blockchain 101, balado de BLG, janvier 2019
- Speaker, "Blockchain: What it is and What it is Not", 3rd Annual FSG Symposium, October, 2018
- Speaker, "MeetnTech: IoT 2.0 – Risks and Rewards", Chic Geek Event, October 2018
- Autrice, « SEC Settlement Decision Disrupts The Rise Of Free Tokens And Bounty Programs », article de BLG, août 2018
- Autrice, « Will the Coffey Class Action have a Ripple Effect? », article de BLG, juillet 2018
- Autrice, « Simple Agreements for Tokens (SAFTS) and the Regulatory Risk of ICOs and Token Sales », article de BLG, février 2018
- Autrice, « Co-author, "Do I hear an Eco? OSC Approach to Share Issuances in Proxy Fight Echoes the Approach in Take-overs," BLG Securities and Capital Markets Bulletin, August 2017 », article de BLG, août 2017
- Autrice, « Securities Commission Offers Rare Guidance Regarding The Due Diligence Defence And The Family, Friends And Business Associates Prospectus Exemption », article de BLG, juin 2017
- Speaker, "Managing a Public Company," TSX Venture Exchange Workshop, June 2017
- Autrice, « Fairness Opinions — Is There A New InterOil Standard? », article de BLG, mars 2017
- Autrice, « Marquee Energy Ltd.'s Successful Appeal: Shareholder Vote From Alberta Oilsands Inc. Not Required », article de BLG, novembre 2016
- Autrice, « Future Uncertainty In Plans Of Arrangement », article de BLG, octobre 2016

Beyond Our Walls

Professional Involvement

- Member, Canadian Bar Association
- Member, Law Society of Alberta
- Member, Calgary Bar Association
- Co-Lead, BLG Driven by Women - Calgary

Community Involvement

- Director, Storybook Theatre Society
- Director, Fast & Female
- Director, Canadian Blockchain Association of Women
- Past Chair, Student Recruitment Committee

Awards & Recognitions

- Recognized in the 2025 edition of *The Best Lawyers in Canada*® (Mergers and Acquisitions Law), since 2024 (Securities Law) and since 2022 (Oil & Gas Law)
- Finalist in the 2023 Women in Law Leadership Award (Leadership in the Profession - Private Practice).
- Recognized in the 2023 edition of *The Canadian Legal Lexpert Directory* (Corporate Mid-Market; Mining)
- Recognized in the 2023 edition of *Lexpert Special Edition: Technology and Health Sciences*

Bar Admission & Education

- Alberta, 2005
- LLB, Université de Calgary, 2004
- B.Sc., Université de la Colombie-Britannique, 2000

BLG | Vos avocats au Canada

Borden Ladner Gervais S.E.N.C.R.L., S.R.L. (BLG) est le plus grand cabinet d'avocats canadien véritablement multiservices. À ce titre, il offre des conseils juridiques pratiques à des clients d'ici et d'ailleurs dans plus de domaines et de secteurs que tout autre cabinet canadien. Comptant plus de 725 avocats, agents de propriété intellectuelle et autres professionnels, BLG répond aux besoins juridiques d'entreprises et d'institutions au pays comme à l'étranger pour ce qui touche les fusions et acquisitions, les marchés financiers, les différends et le financement ou encore l'enregistrement de brevets et de marques de commerce.

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