



## Tamila Ivanov

### Partner

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[Commercial Real Estate](#)  
[Real Estate Investments](#)  
[Real Estate Lending & Financing](#)  
[Real Estate Project Development](#)  
[REITs](#)  
[Leasing](#)  
[Corporate Commercial](#)

Tamila Ivanov is a Partner and National Co-Leader of the Commercial Real Estate Focus Group at BLG. She advises clients on the full range of commercial real estate transactions. Her practice encompasses acquisitions, dispositions, development projects, financing arrangements as well as leasing in the office, industrial, retail, mixed-use, institutional and multifamily sectors.

Tamila works with private developers, major landowners, pension funds, real estate investment trusts, municipalities and public entities including regional governments, schools, universities and hospitals. She regularly structures limited partnerships, joint ventures and co-ownerships, as well as asset and property management arrangements. Tamila also advises on real property matters as part of corporate M&A, reorganizations and insolvency matters.

In addition, Tamila's practice spans the affordable housing sector, where she assists private developers and municipal governments in the delivery of affordable housing.

Her clients benefit from her background as a structural engineer, which provides unique insights into development challenges and opportunities. Before attending law school, she practised as a structural engineer at a leading global consulting firm.

## Experience

- Counsel to Guardian Capital Group Limited in its \$1.67 billion go-private transaction with Desjardins Global Asset Management Inc.
- Represented Telesat in \$2.54B funding agreement (for its subsidiary, Telesat LEO Inc.) for its broadband satellite constellation
- Major real estate investment trust in connection with its initial public offering, and subsequently in its acquisition, development and management of multiple commercial properties located across Canada
- Canadian public real estate company in its limited partnership arrangements for the development and operation of a unique commercial project in Toronto
- Major real estate developer in connection with \$225 million corporate financing
- Stone Canyon Industries, LLC and its subsidiary BWAY Corporation on real estate matters in connection with its US\$2.3 billion acquisition of Mauser Group N.V.
- Enersource Corporation on real estate matters in connection with its proposed merger with Horizon Utilities Corporation and PowerStream Inc., and the acquisition by the merged entity of Hydro One Brampton Networks Inc. to form a consolidated electricity distributor with an enterprise value in excess of CDN\$3B.
- Various lenders in various types of project and structured finance transactions, including multi-use, condo, shopping centres and other real estate assets
- Multiple domestic and multi-national companies in various industries (including energy, telecommunications and retail) in all aspects of their real estate portfolios

## Insights & Events

- Author, "Neurodiversity in the workplace: Best practices for inclusion", BLG Article, December 2022
- [Quoted, "The transformative potential of legal cannabis on the Ontario real estate landscape," ULI Toronto, February 4, 2019](#)
- Moderator, "The Business of Cannabis: Real Estate Issues 2019," ULI Event, January 24, 2019.
- Co-presenter, "Dealing with Difficult Clients and Difficult Legal Professionals," 2016 ICSC Canadian Law Conference, April 2016
- Co-presenter, "Land Severances in Ontario," April 2016
- Co-author, "Redevelopment, Relocation, Parking and Common Areas," Tenant's Rights and Remedies in a Commercial Lease: A Practical Guide, 2nd ed
- Profiled, "Women in Power Law," The Distributor, spring 2016

## Beyond our Walls

### Professional Involvement

- Member, Ontario Bar Association
- Member, Canadian Bar Association

### Community Involvement

- Volunteer, Pro Bono Ontario

## Bar Admission & Education

- Ontario, 2013
- JD, University of Toronto, 2012
- B.A.Sc. (Hons.), University of Toronto, 2005

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