



## Frazer House

### Partner

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[Capital Markets](#)  
[Mergers & Acquisitions](#)  
[Life Sciences](#)  
[Financial Services](#)  
[Technology](#)  
[Renewable Energy](#)  
[Private Equity & Venture Capital](#)

Frazer is a corporate and securities lawyer with a track record in M&A and capital markets. He has expertise in mergers and acquisitions, joint ventures and strategic investments and all stages of growth financing ranging from seed and venture capital through to private equity and initial public offerings.

In his M&A practice, Frazer leverages his experience, technical insight and strategic focus to guide acquirers and targets involved in public or private acquisitions and other corporate transactions.

In his corporate finance practice, Frazer has a depth of experience advising issuers, investment dealers and institutional investors in public and private offerings of debt and equity securities, both domestically and cross-border, with an emphasis on high-growth markets including technology and natural resources.

Frazer is BLG's technology sector lead in Toronto.

## Experience

- **Mergers & Acquisitions**
  - **Private Equity and Other Private Acquisitions**
    - Banneker Partners
      - in its acquisition of Remsoft
      - in its acquisition of Lim Geomatics
      - in its acquisition of LOGR

- Next plc in its £115.2 million acquisition of FatFace
- H.I.S. Group
  - in its C\$44 million acquisition Jonview, a division of Air Transat
  - in its acquisition of Merit Travel
  - in its acquisition of Canadian College of English Language
- Trichome Financial in its acquisition of James E. Wagner Cultivation
- MediaXP in its acquisition by OverActive Media Group
- Opticann in its acquisition by Heritage Holdings
- EnerCare in its C\$550 million acquisition of the OHCS business of Direct Energy, including the sponsorship and naming of the EnerCare Centre
- The ADT Corporation in its C\$555 million acquisition of Reliance Protectron from Alinda Capital Partners
- Imperial Capital in its acquisition of VetStrategy
- **Public Markets Acquisitions**
  - Guardian Capital Group Limited in its C\$1.67 billion go-private transaction with Desjardins Global Asset Management Inc.
  - Payfare in its C\$201.5m acquisition by Fiserv
  - Perk.com in its US\$42.5 million acquisition by RhythmOne plc
  - Merus Labs in its C\$342 million acquisition by Norgine B.V.
  - Trichome Financial
    - in its C\$100 million acquisition by IMC
    - the subsequent acquisition of MYM Nutraceuticals
  - Pollard Banknote in its C\$51 million unsolicited takeover bid and acquisition of INNOVA Gaming
  - Scientific Games in its C\$775 million acquisition of NYX Gaming
  - Brookfield Property Partners in its C\$5 billion acquisition of Brookfield Office Properties
  - Inmet Mining in its C\$5.1 billion unsolicited acquisition by First Quantum Minerals
  - Cormark Securities as financial advisor to the special committee of RF Capital in its C\$597 million acquisition by iA Financial
  - Morgan Stanley as financial advisor to the special committee of Dominion Diamond Corporation in its US\$1.2 billion acquisition by The Washington Companies
  - Canaccord Genuity as financial advisor to the special committee of Nuuvera in its C\$425 million acquisition by Aphria and to Cresco Labs in its C\$1.1 billion acquisition of Origin House
- **Capital Markets**
  - **Venture Capital**
    - Wisedocs
      - in its C\$12.7 million Series A financing round
      - in its C\$4.5 million Series A venture debt facility with CIBC Innovation Banking
    - Exact Imaging
      - in its Series D bridge round
      - in its Series E and Series E Extension financing rounds
      - and in other financings
    - Syqe Medical in its US\$40 million Series B financing round
    - RNA Disease Diagnostics in its seed funding round
    - Numerous early-stage life sciences investments on behalf of CPPIB, iGan, Orbimed, Amplitude Ventures, and BDC Capital
    - Synaptive Medical in venture and other financings
    - Numerous university intellectual property spin-off transactions
  - **Strategic Investments**

- NowLake Technology in its C\$15 million investment in Axis Auto Finance and related strategic partnership
- atai Life Sciences in its US\$12.3 million strategic investment in IntelGenx and related strategic partnership agreement
- Evotec in its C\$27 million strategic investment in Sernova and related global strategic partnership
- NowLake Technology in its C\$15 million strategic investment in Axis Auto Finance
- The Green Organic Dutchman in Aurora's C\$55 million strategic investment and related investor rights and supply agreements
- Orion Mine Finance in its C\$40 million of strategic investments in BlackRock Metals including a strategic equity position and off-take financing arrangements
- KentuckyWired Operations Co as the successful proponent for the US\$391 million Next Generation Kentucky Information Highway
- Tilray on its 50/50 joint venture with AB InBev
- Brookfield Asset Management in its US\$9.25 billion acquisition of GGP
- ArcelorMittal in the restructuring of its joint venture and offtake arrangement in connection with Baffinland Iron Corporation's Mary River Project
- **Public Markets Financings**
  - Morgan Stanley in Fusion Pharmaceuticals' C\$212.5 million initial public offering
  - Brookfield Business Partners in its spinoff and initial public offering
  - Trichome Financial in its reverse takeover and listing on the TSX Venture Exchange
  - BMO Capital Markets, RBC Capital Markets and Morgan Stanley as joint book-running managers in Pattern Energy Group's US\$352 million initial public offering
  - Numerous follow-on financings on behalf of issuers and nearly every dealer on the street for names such as OpenText Corporation, New Gold, i-80 Gold, Maritime Gold, Revival Gold, Rackla Metals, Founders Metals, Volt Lithium, Collective Mining, Pattern Energy, Profound Medical, Antibe Therapeutics, Cardiol Therapeutics, Kalytera Therapeutics, The Green Organic Dutchman, HEXO Corp., Village Farms, Supreme Cannabis, Chemtrade Logistics, Brookfield Property Partners, Brookfield Renewable Partners, Fairfax, and Manulife
- **Debt Capital**
  - Ontario Teachers' Cadillac Fairview Properties Trust
    - in its US\$800 million 2.5% senior unsecured notes
    - in its US\$800 million 4.125% unsecured notes
  - The syndicate of underwriters in OpenText Corporation's US\$250 million senior unsecured notes
  - Trichome Financial as lender in numerous secured debt financings
  - The Green Organic Dutchman
    - in its senior secured facility with a private lender
    - in its working capital facility secured by receivables with Cortland Credit

## Insights & Events

- Author, "Scaling smarter: How tech startups can boost growth with venture debt", BLG Article, September 2025
- How to turn your AI startup into tomorrow's success story: Tips from Wisedocs founders Connor Atchison and Jenna Earnshaw, BLG Perspective, November 2024

- Co-author, [“Equity Capital Markets in Canada: Regulatory Overview,”](#) Thomson Reuters Practical Law, October 2022

## Beyond Our Walls

### Community Involvement

- Board Member and Governance Committee, Canadian Music Centre

## Awards & Recognition

- Recognized in the *Legal 500* as a Rising Star (Cannabis)

## Bar Admission & Education

- Ontario, 2013
- JD, Osgoode Hall Law School, 2012
- BA (with Distinction), Trinity College, University of Toronto, 2008

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As the largest, truly full-service Canadian law firm, Borden Ladner Gervais LLP (BLG) delivers practical legal advice for domestic and international clients across more practices and industries than any Canadian firm. With over 800 lawyers, intellectual property agents and other professionals, BLG serves the legal needs of businesses and institutions across Canada and beyond – from M&A and capital markets, to disputes, financing, and trademark & patent registration.

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