



## Astrid Daigneault-Guimond

### Senior Legal Counsel, Leasing

T 514.395.2754

F 514.954.1905

Montréal

[ADaigneault@blg.com](mailto:ADaigneault@blg.com)

[LinkedIn](#)

[Commercial Real Estate](#)

[Leasing](#)

Astrid specializes in real estate law with an emphasis on commercial leasing. She supports clients with their leasing transactions and commercial property management.

Astrid represents both lessors and lessees. Her extensive expertise includes the negotiation and drafting of all commercial leasing agreements and provides ongoing day-to-day advice to clients and their property management team.

Prior to joining BLG, Astrid worked for several major real estate developers, builders, commercial landlords and tenants, as well as a Crown corporation.

## Experience

- **Decathlon Canada Inc.** in negotiating its commercial leases in Canada.
- **A Crown corporation** in a major bidding process for management of its properties.
- **Broccolini Construction Inc.** in major real estate transactions in downtown Montréal.
- **Broccolini Construction Inc.** in the acquisition of land for the new Maison de Radio-Canada, Montréal.
- **Groupe Devimco Inc.** in the sale of real estate assets in the Griffintown area in Montréal to First Capital Realty Inc.
- **Groupe Devimco Inc.** in the negotiation of its commercial leasing agreements for Quartier Dix30, Destination La Prairie, Griffintown and Destination Sainte-Julie.

## Insights & Events

- Speaker, "Location Commerciale 101," Conference presented specifically for Engel & Volkers Montréal, February 8, 2024
- Speaker, "Louage 101 – Les Clauses usuelles d'un bail commercial," Canadian Bar Association – Québec Division, November 2023
- Speaker, "Future Proofing a Landlord's Lease, Including Definition of 'Shopping Centre' Now and In Future", ICSC + Canadian Law Conference, September 22, 2022

## Beyond Our Walls

### Professional Involvement

- Member, Barreau du Québec
- Member, International Council of Shopping Centers (ICSC)

### Community Involvement

- Pro Bono work, Fondation Charles-Bruneau
- Volunteer, BLG Reads to kids, 2023-present

## Bar Admission & Education

- Québec, 2008
- J.D., Université de Montréal, 2010
- LL.B. (civil law), Université de Montréal, 2007

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As the largest, truly full-service Canadian law firm, Borden Ladner Gervais LLP (BLG) delivers practical legal advice for domestic and international clients across more practices and industries than any Canadian firm. With over 800 lawyers, intellectual property agents and other professionals, BLG serves the legal needs of businesses and institutions across Canada and beyond – from M&A and capital markets, to disputes, financing, and trademark & patent registration.

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